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HOWARD & SMITH

NURSERYMEN

POSTOFFICE BOX
484

TELEPHONE, WEST
45

LOS ANGELES
CALIFORNIA



1900

CANNA MRS. KATE GRAY.

CATALOGUE AND PRICE LIST

SPECIALTIES:

DAHLIAS, CANNAS, CARNATIONS
CHRYSANTHEMUMS, ❀ ❀ ROSES, ❀ ❀ GERANIUMS,
AND ❀ OTHER ❀ CHOICE ❀ FLOWERING ❀ AND
DECORATIVE ❀ PLANTS. ❀ ❀ ❀ ❀ ❀ ❀ ❀

Important Notice



We take pleasure in stating that all our stock is in the finest possible condition and call special attention to the numerous choice novelties in flowering plants that we have to offer. All undesirable sorts have been eliminated from our collections and customers may rely on getting only the best.

In our efforts to supply the finest varieties and best plants in our line of stock, we have been rewarded with a liberal patronage and many expressions of satisfaction from our customers, to whom we return thanks and assure them that, as in the past, we will try to merit their good will and future orders.

PACKING

By our careful system of packing, plants may be safely sent any distance; we use light specially made boxes which reduces transportation charges to a minimum, in this respect we always guard the interests of our patrons.

PREPAYMENT

Charges will be fully prepaid by us to your nearest Wells-Fargo Express Office, if 35 cents in addition to the amount of order is sent at the same time.

TERMS

Our terms of business are strictly cash with the order; or we will ship per express C. O. D. if one-half of the amount of the purchase is sent with the order. The inconvenience of collecting small balances widely scattered makes this rule imperative.

NON-WARRANTY

We exercise the greatest care in the packing, labeling, and selection of plants, but can give no guarantee as to their growth, as that depends entirely on the treatment they receive from purchasers. It is obvious that we cannot be held responsible in this regard.

CULTURAL DIRECTIONS

We will gladly furnish any information relative to the growing or care of plants. When writing, customers are requested to mention as precisely as possible the prevailing conditions of soil, climate, etc.

Yours truly,

HOWARD & SMITH

February 1, 1900.

P. O. Box 484, LOS ANGELES, CAL.

Dahlias



The attention devoted to the Hybridisation and general culture of Dahlias during the past few years has resulted in the introduction of many new sorts which are veritable revelations in the way of color and form.

The advent of the CACTUS DAHLIA a few seasons ago, forming a break from all previously existing forms, and more recent improvements on these has served to greatly increase the demand for varieties of this type until now it may be said they are all the rage and bid fair to supplant the Chrysanthemum in popular favor.

Words cannot convey any idea of the beauty of Cactus Dahlias, their peculiar and graceful forms, exquisite coloring and finish gives them a beauty which is peculiarly their own, and as a customer remarked: "They are simply ravishing."

The following unique collection is strictly up-to-date. It comprises the very finest novelties, obtained from leading European growers and our customers may rely upon getting only the very best.

CULTURE. Dahlias are strong vigorous growers and require a rich soil with abundant supplies of water during dry weather; they should be planted at least three feet apart and as soon as planted be provided with a strong stake not less than six feet long driven firmly in the ground close to the plant; as the shoots grow they should be carefully tied to the stake, this will prevent them from breaking and will give the plant a neat appearance. Under no circumstance allow them to flag for want of water during dry weather as the penalty will be small and deformed flowers, a parody on their beauty and affording no satisfaction to the cultivator.



NOVELTIES FOR 1900. READY APRIL 1

Special Offer. One each of the following twenty grand novelties for \$7.00

Keynes White. (See cut.) The grandest white cactus dahlia ever raised, the color is a pure glistening snowy white without a tint to mar its beauty, the form is absolutely faultless, perfect in every respect even to the slightest detail; the flowers are borne on long stiff stems well above the foliage and in wonderful profus-



KEYNES WHITE

ion. This grand sort was unanimously awarded a First Class Certificate by the National Dahlia Society of England, an award that speaks volumes; we will only add that we can unhesitatingly recommend it to all our customers as the finest white to date. Each 50c; per dozen \$5.00.



LA FRANCE

La France. (See cut.) This variety belongs to the Decorative Cactus type, the flowers being similar in form to those of the variety *Fata Morgana*; it derives its name from the rose *La France* owing to the similarity in color, which is a pure even shade of pink without any shadings; it is the finest thing in the way of color and form yet raised and is bound to become very popular. Each 50c; per dozen \$5.00.

Mlle. Lorton. An exquisite shade of rosy lavender, flowers nearer a show than a cactus form, very useful for cutting and fine as a contrast to the other types. Each 35c; per dozen \$3.50.

Chas. Woodbridge. Deep glossy crimson shaded with purple, a counterpart of *Keynes White* in form and quite as fine in every respect; it is simply perfect. This variety elicited much praise from those who saw it in bloom at our nursery and we predict a great demand for it. Each 50c; per dozen \$5.00.

Pirol. A German novelty which sold for 6 Marks (\$1.50) each, wholesale price, last year. It is the finest cactus dahlia of its color ever grown, being a lustrous shade of amber yellow with an inclination to crimson at the edge of the petals which are of a very distinct revolute cactus form, unlike other varieties. The flowers are carried on strong stiff stems gracefully poised above the bright green foliage. Each 50c; per dozen \$5.00.

F. A. Rickers. Glowing imperial purple, a flower of gigantic size, elegant wavy form and one of the finest of this season's set. It is a very popular shade of color and as this variety shows up particularly well under artificial light it is invaluable for decorative purposes. Each 35c; per dozen \$3.50.

Fata Morgana. A magnificent variety of beautiful form and finish; color a delicate shade of pale mauve or lavender, stems stiff and erect, perfect in every way, six to seven inches in diameter. Each 35c; per dozen \$3.50.

Fantasy. A remarkable variety and well deserving of the name it bears. The flowers are composed of curiously twisted and interlaced petals, medium size, color orange red. Each 35c; per dozen \$3.50.

Vice President David. One of the largest fancy Decorative Dahlias in cultivation, the petals are very broad and flat, of a deep rich red color distinctly tipped with pure white, the combination of colors producing a very striking flower. Each 35c; per dozen \$3.50.

Mme. Auguste Nonin. A large full flower belonging to the decorative section; color a clear dark lilac, very distinct and beautiful. Each 35c; per dozen \$3.50.

Arachne. (Spider.) One of the most remarkable forms yet raised, petals twisted and curved in a very curious manner, hence its name; color, pure white, the margins of the petals broadly edged with bright crimson. The flowers are of good size and are unique in form and color. Each 35c; per dozen \$3.50.

Cycle. True cactus form; color, carmine in its deepest tone. A very profuse flowering variety and invaluable where a supply of cut flowers is required. Each 35c; per dozen \$3.50.

Cinderella. Violet crimson, very distinct and beautiful; perfect in form and an excellent representative of the best cactus type. Each 35c; per dozen \$3.50.

Mlle. Marguerite des Blanc. An enormous Decorative Cactus Dahlia, averaging six to seven inches in diameter; color a pure glistening white, shading to cream at the center; flowers of splendid substance and quality. Each 50c; per dozen \$5.00.

Gloire de Paris. (See cut, page 3.) A grand Show Dahlia of glowing crimson purple color, it is a veritable giant in size and is said to be the largest dahlia in cultivation, the flowers are of elegant form, petals beautifully cupped and building up into a massive ball of noble form. Each 50c; per dozen \$5.00.

Mrs. John P. Jones. A superb new Cactus Dahlia raised by Mr. Peschelt, head gardener to Senator J. P. Jones, Santa Monica, Cal., a novelty of the greatest merit and quite in keeping with the other varieties in this list. The flowers are of the true cactus type, the petals are long and twisted, full and evenly arranged and of a very peculiar shade of amber shaded with rose. We have secured all the stock that will be distributed this season and we believe it will please our customers one and all. Each 50c; per dozen \$5.00.

Starfish. An intense shade of glowing orange scarlet. Flowers of true cactus form, petals long and very narrow curling over at the tips, very fine. Each 50c; per dozen \$5.00.

Loreley. Pure rose pink; flowers of a distinct cactus form borne well above the foliage and in great profusion, striking. Each 35c; per dozen \$3.50.

Jno. Roach. A beautiful variety of a lovely soft yellow color; the petals are long and twisted and in season the flowers completely cover the plant. Habit dwarf and very free. Each 35c; per dozen \$3.50.

Strahlen Krone. (Rayed Crown.) Deep cardinal red, intense and glowing; petals long and twisted, very fine. Each 35c; per dozen \$3.50.

NOVELTIES OF 1899

Each 25c; per dozen \$2.50. The complete set of forty-two varieties will be furnished for \$8.00

The following collection comprises the best of the set which we sent out in the Spring of 1899, all are exceptionally good and will be found invaluable for general decorative purposes or for cutting; they are all, practically speaking, novelties as they are not offered elsewhere in this country and are but one or two years old in Europe. The varied colors and exquisite forms of this set are positively startling and we have every confidence in recommending them.



Amazon. A commingling of delicate shades of buff, orange and rose; petals broad and flat. A noble flower and the best of its color in the decorative section.

A. Schwiglenski. Deep glowing crimson purple of elegant cactus form, petals very much twisted; the flowers have long rigid stems and are of great depth and substance, very fine.

Augusta Victoria. An enormous flower, white as the driven snow, perfect in form and a model of what a good dahlia should be.

Blanch Keith. A uniform rich yellow with long twisted petals evenly arranged; a free bloomer of dwarf growth.

Bertha Mawley. A beautiful cactus dahlia of medium size; petals spiral in form, color a rich cochineal shade deepening at the center.

Charlotte Deegen. A magnificent cactus dahlia of clear canary yellow tipped with pure white at the ends of the petals; a very uncommon and striking combination of colors.

Cannells Brilliant. Decorative cactus, color a glowing crimson scarlet, a rich intense shade.

Coral. A perfect cactus form; color a delicate shade of coral red. Very distinct and attractive.

Cochineal. An enormous flower of a deep cochineal red, perfectly dazzling when in bloom.

Delicata. A very popular cactus variety; color a lovely shade of pearly pink shading to pale yellow at the center.

Edelcactus. The finest dark crimson or maroon colored cactus dahlia introduced to date; the flowers are simply perfect, petals long and pointed. One we highly recommend.

Ernest Cannell. Flowers a soft red, deeper at the center, a handsome variety of perfect cactus form.

Ernest Glasse. Flowers of medium size, real cactus form with long pointed petals and carried well above the foliage on stiff wiry stems.

Frederic Daupais. A gigantic flower with long fluted petals, color an exquisite shade of rich lavender rose. This variety was the subject of much admiration during the past dahlia season; we had plenty of flowers that were six inches in diameter.

Fusilier. A deep salmon pink the reverse side of the petals tinted with lilac, very fine.



GLOIRE DE PARIS.

Germany. A very delicate shade of apple blossom pink shading to white at the tips of the petals, extremely delicate and even in tone, the finest variety of its color in cultivation.

Giant Cactus. A large bloom of shaded apricot yellow belonging to the decorative class.

Gloriosa. A grand variety of an intensely vivid scarlet color; the petals are long and twisted and present a claw-like appearance. A variety we highly recommend.

Harry Stredwick. One of the best of the new English cactus dahlias, perfect in form and size; color, a deep shade of fiery crimson, extra.

Himlische. A new German variety of the decorative type. Flowers very large, petals long and flat, tapering at the points; color, a peculiar shade of lilac or lavender, very fine.

Imperator. A remarkably fine variety, the flowers much resemble Chrysanthemums in form as the petals are twisted to such an extent that they interlace color; a bright shade of crimson scarlet.

Juno. A truly grand variety, taken in all its points it is one of the finest ever raised, the color is an intense shade of lustrous velvety maroon passing to crimson scarlet at the edges of the petals. Do not fail to include at least one plant of this magnificent sort in your order, every one admires it.

King of the Reds. An immense flower with broad flat petals of a telling shade of orange red, fine for massing or cutting purposes.

Kobald. A grand Fancy cactus dahlia of enormous size; the ground color is a brilliant orange, striped and mottled with scarlet.

Lady Penzance. A model yellow cactus sort, petals beautifully quilled and evenly arranged; flowers borne well above the foliage and in great profusion.

Major Haskins. The brightest glowing crimson conceivable; flowers of noble form and splendid substance, fine.

Meteor. Bright dazzling scarlet, a very large flower with broad flat petals similar in form to the variety La France, extra fine.

Model. A decorative cactus dahlia of large size, color a blending of shades of buff and pink.

Mrs. Barnes. Cactus type and a veritable beauty, nothing finer of its color which is a delicate primrose yellow shading to pure pink at the tips of the petals.

Mrs. Fell. A very beautiful nearly pure white dahlia, at certain seasons pure white but generally more or less suffused with rose; petals long and fluted, very graceful and refined in appearance.

Mrs. Gordon Sloane. A very delicate shade of terra cotta pink, petals long and well quilled; the best cactus dahlia of its color and quite distinct from anything else in our collection.

Mrs. Harrimann. Shrimp pink of a clear and even tone; this fine sort is a very tall grower and a somewhat late bloomer, but when the plants mature they are literally covered with flowers; a very artistic shade of color.

Mrs. Montefiore. Crimson scarlet, same beautiful cactus form as Harry Stredwick, differing only in color.

Mrs. Peart. The first white cactus dahlia ever raised and now almost universally grown; when first opening the flowers are tinged with lemon at the center but this turns to pure white as the flowers mature; blooms on stiff stems well above the foliage, a first-class sort.

Mrs. Vince. A very large flower of a bright silvery rose color deepening to magenta at the base of the petals; dwarf and a very free bloomer, an extremely fine sort.

Mrs. Wilson Noble. Salmon suffused with yellow at the center, a perfect representative of the cactus type; the petals are evenly arranged and well quilled.

Robt. Cannell. Sometimes spoken of as the blue cactus dahlia as the color is a peculiar shade of rich magenta with a decided tinge of blue at the tips of the petals.

Sonnencactus. This superb sort should be included in every collection, large or small, for it is absolutely the acme of perfection in a yellow cactus dahlia; the blooms are of enormous size, beautiful pure yellow and borne erect on long stiff stems.

Tiger Cactus. Deep orange yellow, irregularly mottled and striped with scarlet; a striking fancy variety of full round form, flowers very large and distinct; we recommend it as one of the best in the class of Fancies, to which it belongs.

Violet Cactus. Violet purple of a rich intense shade; the best of its color in the decorative class and offering a fine contrast when planted with light colored varieties.

Viscountess of Folkestone. Petals long and pointed, color a very distinct shade of bronzy yellow shaded with red, remarkably free flowering and should be in every collection.

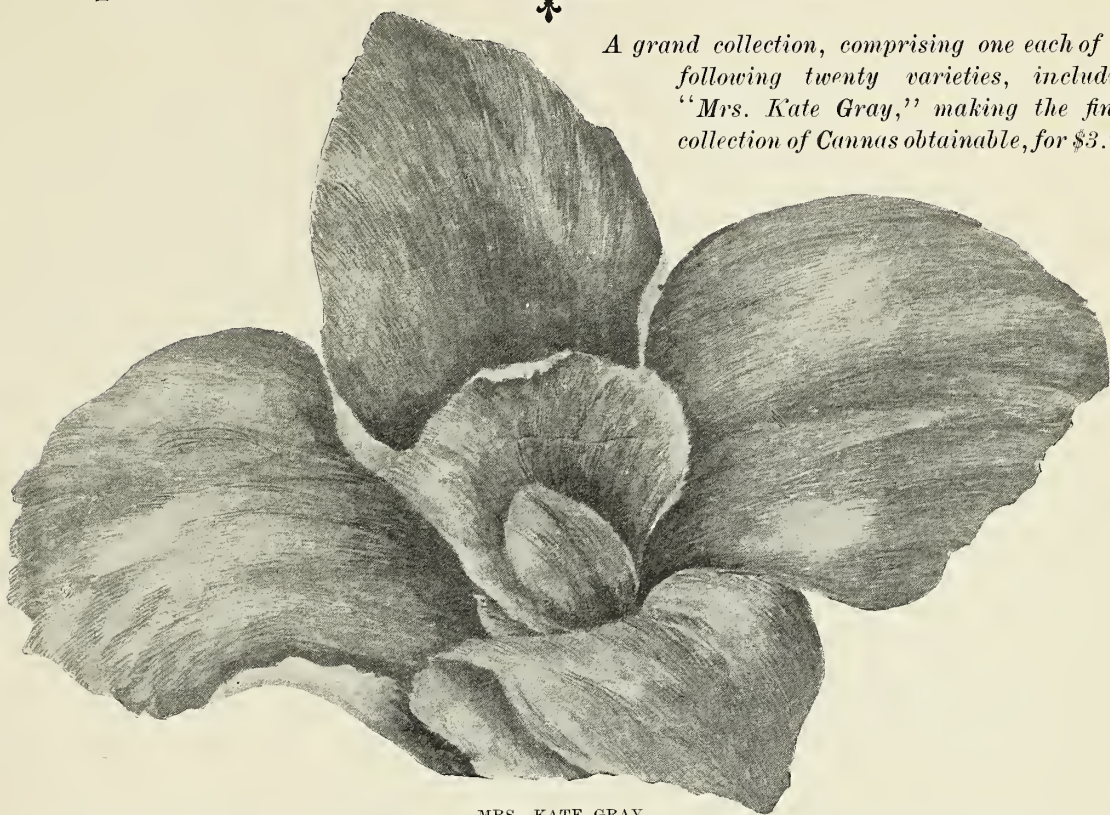
W. E. Gratscheff. Flowers large and full, color a peculiar shade of orange buff, at times streaked with maroon, decorative cactus type.

INGLESIDE GLADIOLUS

This superb strain of Gladiolus is without a peer. They are the results of various crosses between Lemoines well known hybrids of Nanceianus and selected varieties of the Gandavensis type: the flowers are enormous in size and are produced on strong stiff spikes. The range of colors is very wide, scarcely any two being alike; all are distinct and beautiful, indifferent ones having been carefully rogued out. Plant them now as they start into growth early and cannot be supplied after April 1. *Strong and well cured bulbs, per dozen 75c; per 100 \$5.50.*

Cannas

A grand collection, comprising one each of the following twenty varieties, including "Mrs. Kate Gray," making the finest collection of Cannas obtainable, for \$3.75.



MRS. KATE GRAY

For tropical garden effects, flowered in masses or as single specimens, there are but few plants which combine so many good qualities as cannas, and in common with roses, carnations and other choice florists' flowers, they have, during recent times, been vastly improved, and instead of the insignificant truss of small or even minute flowers of a few years ago, we have today a glorious head of bloom with flowers six or even seven inches across. The varieties which we offer below are principally the productions of that celebrated French specialist, M. Crozy, and are unquestionably some of the grandest sorts ever placed in commerce.

NOVELTY FOR 1900. "MRS. KATE GRAY"

Strong roots, each 50c; per dozen \$5.00

A magnificent hybrid which originated at the nursery of Mr. F. Edward Gray, Alhambra, Cal, being the result of a cross between the orchid flowered canna Italia and Mad. Crozy.

THE COLOR is a rich shade of orange scarlet overlaid with gold, a superb coloring which in open sunlight is simply dazzling.

THE FORM is perfect, the petals being very broad and overlapping and measuring two and a half to three inches across, while the individual flowers are six to seven inches in diameter.

THE TEXTURE of the flowers is all that could be desired, they partake of the nature of the pollen parent or Crozy race in this respect and withstand our hottest Summer sun without wilting.

THE FOLIAGE is a bright glossy green, equal to a musa in size and substance and forms an elegant contrast to the glorious heads of bloom.

THE HEIGHT of the plant is six to seven feet, the growth is luxuriant but very compact, the massive foliage and the enormous spikes of bloom give the plant a noble tropical appearance.

IT IS THE ONLY CANNA of its kind in existence and is the forerunner of a new giant race which must eventually supplant all other kinds as it combines in a greatly exaggerated degree the best qualities of both parents.

We have wholesale control of the stock of this canna and we unhesitatingly recommend it to all, as absolutely the finest thing of its kind ever introduced. (See cut.)

NEWLY INTRODUCED VARIETIES

Each 25c; per dozen \$2.50. Set of fifteen varieties \$3.00

America. The grandest of all the cannas, of the type of Austria and Italia. Flowers of immense size and of a rich shade of orange salmon, feathered and splashed with scarlet. Foliage reddish bronze.

Depute Ravarin. A crimson variety with very large flowers borne in large trusses well above the foliage; it is one of the best crimsons out and perfect in every respect.

Furst von Hohenlohe. A very fine clear yellow faintly dotted with scarlet on the lower petals; at a distance the effect is nearly yellow.

J. D. Eisele. Color a rich shade of vermillion scarlet; a magnificent variety, unquestionably one of the best of recent introductions.

Joseph Combet. Brilliant cardinal crimson, flowers enormous petals; broad and overlapping. One of the best all around varieties of its color.

Menelek. A grand sort, in color a rich shade of Nas-turtium red; flowers immense in size, trusses the largest of any we know of. This is one of the very best of Crozy's introductions and on its advent about three years ago it sold for 25 Francs each.

Mme. Favrichon. Extra large flowers, color a rich shade of satiny carmine with an orange sheen. A lustrous shade and the best of its color in cultivation.

Mme. Leon Leclere. Brilliant scarlet, tipped and margined with golden yellow after the style of Queen Charlotte but much finer than that variety in every respect.

Mine d'Or. A reproduction of the well known Mad. Crozy in every particular save color, and that a grand one, being a clear bright canary yellow without any scarlet markings.

Mlle. Berat. This variety is the nearest approach to pink yet offered and is one of the most taking colors in all the newer varieties of cannas, always very popular.

R. Pearson. The most unique canna in the set and distinct from anything else in cultivation. Color a bright golden yellow densely dotted with light red spots. Extra.

Secretaire Chabanne. Deep salmon colored flowers, very large; petals broad and evenly arranged, the best of its color.

Sam. Trelease. The grandest scarlet yet introduced, petals broad and overlapping and opening out perfectly flat; truss erect, borne on long stems. Its vivid color makes it a fine sort for massing or single specimens.

Sunray. A distinct and novel sort, flowers very large with broad massive petals; peculiarly striped and splashed with scarlet on a golden yellow ground.

Leon Pepin Lehalleur. Flowers a rich carmine red; trusses large and borne well above the ample foliage. A fine sort.

FOUR OLDER VARIETIES

Each 15c; per dozen \$1.50

Austria. A counterpart of Italia in every respect save color, being a rich light yellow, faintly dotted with scarlet spots in the throat; at a distance the effect is clear yellow.

Explorateur Crampbel. A deep shade of red spotted with crimson; both flower and truss are large; the combination of color is at once odd and striking.

Florence Vaughan. Yellow spotted carmine. This variety possesses all the points necessary to a first-class canna. Color, habit and growth are all perfect.

Italia. A deep golden yellow, the center of each petal being splashed with brilliant scarlet. In point of beauty this canna equals the finest orchids.

Violets



Per dozen 50c; per 100 \$1.00

California. A grand single violet now grown in great quantities all over the country for cut flower purposes; flowers very large and fragrant, stems often a foot long.

Czar. The old dark purple single Russian violet, very fragrant and a free bloomer.

Farquahar. A large dark double violet, at least two or three shades darker than Marie Louise, very fragrant and, for a double violet, produced on very long stems. It is considered one of the best commercial sorts.

Marie Louise. Large double blue, flowers intensely fragrant, and very free; later in bloom than single sorts.

Princess of Wales. A magnificent new single, the largest violet in cultivation. The flowers open out flat similar to a pansy, are deliciously fragrant and extra long stemmed. This sterling novelty originated with Millet, the celebrated French violet specialist about four years ago; it is regarded as one of the finest of his productions.

Swanley White. This variety is the counterpart of Marie Louise in every respect save color, it being pure white and very fragrant.

Cactus Dahlias are revelations in the way of form and color; no garden is complete without them.

Chrysanthemums



Price of any of the following varieties each 10c; per dozen \$1.00

The following list comprises a selection of the best varieties, all of which are first-class in their respective sections and are worthy of extended cultivation, they are all rated high by commercial growers which is sufficient proof of their merits.

CULTURE. To obtain large flowers disbudding must be resorted to; it matters not how fine the variety may be, if not so treated small flowers will invariably be the result. Disbudding may be commenced as soon as the buds show a reasonable size, usually during the month of September, though different varieties bud and mature at different dates; it consists in picking off the lateral or side buds from the flower stems and allowing only the terminal bud to remain; this receives the entire strength of the stem after the laterals are removed and large flowers are the result. Manure water may be given with advantage up to the time the flowers begin to expand.

Creole. A deep rich purplish crimson; petals long and crowded, but not in any way coarse. A very striking shade of color.

Ed. Molyneux. Rich crimson on the upper surface of the petals, the reverse a deep bronze; a magnificent sort and always greatly admired.

Geo. W. Childs. Deep velvety crimson, a vast improvement on all other reds; does not fade as so many of its color do.

Good Gracious. An enormous flower of a bright peach color, composed of long narrow petals which whorl up into a massive ball.

Glory of the Pacific. One of the best early pink varieties, maturing about October 10th; it is the ideal of a fine Chrysanthemum.

Helen Bloodgood. Deep silvery rose, a very pleasing shade and largely grown by florists. As good pinks are rather scarce this sort is especially desirable.

H. F. Spaulding. Flowers very large and incurving; color a bright shade of bronzy yellow, occasionally marked with red; very fine.

Ivory. Snow white, very large and pure in color; grown by the thousands East where it is considered one of the best for market purposes.

King of Chrysanthemums. An enormous flower with broad spreading petals, center ones incurving outer ones reflexed; color crimson, reverse of petals buff.

Mrs. Henry Robinson. The best early white and a valuable addition; reaches maturity about October 20th.



MARIE LOUISE

Marie Louise. (See cut.) An enormous white variety with long reflexed petals, blooms average six to seven inches in diameter and are about as deep. A variety which when well grown is of unsurpassed beauty.

Major Bonnaffon. The yellow of yellows, flowers extra large, beautifully incurved, perfect in form and finish.

Mrs. Geo. Ils. Pure white, petals long and drooping; very large and fine.

Mrs. Rieman. A grand golden yellow incurved, one of the latest to bloom of its color; stem, form and finish are all perfect, nothing finer.

Mrs. O. P. Bassett. Identical with Mrs. Robinson save in color which is a bright clear yellow; foliage very heavy, stems stiff and erect.

Niveus. Pure white, with long and pointed petals; flowers massive and perfect in outline, extra good.

Philadelphia. Beautiful straw yellow turning lighter with age. Very large and the best light yellow grown.

President Smith. Bright pink of a pure even shade; the center petals incurving the outer ones reflexed; a handsome flower of the largest size.

Queen. An extra fine pure white, perfect in form and distinct from anything else in the list.

R. J. Gause. An extra large spreading flower; color, orange red.

Rose Yoshike. A very pleasing shade of pink, somewhat after the color of President Smith; flowers very large of reflexed form.

Viviand Morel. When well grown this variety is simply superb; the flowers are very large; petals long and narrow, twisting and interlacing into a huge ball of bright pink, very fine.

W. G. Newitt. The latest variety to bloom we have, can be had in perfection at Christmas or even later; if wanted late in the season, afford it slight protection as frost injures the bloom. Color a pure white slightly shaded with cream towards the center; flowers very large, an indispensable late sort.

Yellow Prince. A Japanese importation, flower similar to Good Gracious; color a rich buff yellow, very distinct and desirable.

Herbaceous Phloxes

Fine pot plants ready April 1. Each 15c; per dozen \$1.50. Collection of the following eighteen grand varieties one each for \$2.00

We have a magnificent collection of these beautiful and useful plants, and call attention to the new varieties we are offering. Of late years these plants have been greatly improved in the hands of skilled hybridists, and many of the newer sorts would scarcely be recognized as phloxes by those familiar only with the old-fashioned varieties of a few years ago. In some of the later kinds the individual flowers are borne in great trusses often measuring a foot and over across, resembling gigantic Hydrangeas, but with more beautiful and varied colors. Give them a sunny situation, plenty of water and manure and you will be surprised at the results.

Bacchante. Enormous flowers, bright carmine rose and purple.

Bucolique. Ground color pure white with a large deep carmine red eye; plant dwarf in habit, trusses of massive proportions.

Candeur. Pure white, very dwarf, extra large flowers.

Crepuscule. Immense flowers, color bright salmon pink with a white tinted border.

Cyrano. Deep smoky purple of a peculiar shade, flowers perfect in form.

Esclarmcnde. Bright salmon pink with a dark eye; individual florets very large, color exquisite.

Fantome. Perfect flowers, enormous white centers entirely marked with edges of violet.

Fernand Cortez. Large perfect flowers, color crimson bronze.

Girondin. Semi-dwarf, large perfect flowers of rose magenta, tinted pale rose at center.

Le Madhi. Large hemispherical trusses of beautiful form; color metallic violet blue.

Lumineux. Very large flowers; color china rose with pale rose center; trusses large.

Mrs. McClellan. A beautiful variety, color rose pink relieved by a large carmine eye.

Pantheon. A delicate pale salmon with a star-shaped white eye distinct and handsome.

Parachute. Grand blooms of a rosy violet color with a large star-shaped white center.

Rodin. Large flowers; color a beautiful lilac, each petal bordered with pale rose.

Snowflake. A snowy white of faultless purity, trusses large and compact.

Suffrage. Lilac mauve, large rose center.

Thebaide. Perfect flowers; color a very deep red.

Every collection of Dahlias should contain at least one plant of **Keynes White**; it is simply unapproachable in beauty.

By our careful system of packing, plants may be safely sent any distance.

Begonias

Begonia Gracilis. (See cut.) A miniature begonia and one of unsurpassed beauty; it never exceeds ten inches in height and begins to bloom when only two or three inches high. The flowers are a delicate waxy pink and are borne in such profusion as to completely cover the plant; when in full bloom it presents the appearance of a pink mound eight to ten inches high and about as wide. Two-inch pots, each 10c; per dozen \$1.00; three-inch pots, each 15c; per dozen \$1.50.

Begonia Semperflorens. (Everblooming.) These belong to the same class as Begonia Gracilis, they are taller in growth and offer a wide range of colors, from white to deep scarlet. They do well planted in a cool sheltered place or may be grown in pots. They are ever flowering as their specific name implies, this is true to the letter as there is scarcely a day in the year that they are not smothered with delicate waxy flowers. Each 10c; per dozen \$1.



BEGONIA GRACILIS

AGERATUM "PRINCESS PAULINE"

A very beautiful new ageratum, distinct from any other; the body of the flower is pure white, while the numerous anthers are a pure shade of sky blue; the contrast between the two colors is a telling one. The plant is very dwarf in habit and like all other ageratums is an excellent bedding or border plant. Each 10c; per dozen \$1.00.

Bougainvilleas

Strong young plants each 25c; larger 35c

We have a large stock of these useful plants, now so largely planted in Southern California, and offer three of the best sorts. They all require warm, sunny situations; to produce the best results, they should have a rich soil and plenty of water during dry weather. We know of no plant which is more persistent in its flowering than a Bougainvillea; the veritable sheet of color they produce, in the shades of magenta and purple, gives them an effectiveness not equalled by any other climber.

Bougainvillea Glabra. Color a rich shade of light purple, though the color varies in different soils, a free bloomer and rapid grower.

Bougainvillea Glabra Sanderiana. A new variety sent out a few seasons ago by Messrs. Sander & Co., and remarkable as the most prolific flowering sort in cultivation; it blooms when only a few inches high and it may be said that it is scarcely ever out of flower; the bracts

are a rich purple color, rather smaller in size than the other two kinds, mentioned here, but what it lacks in size it more than makes up in quantity.

Bougainvillea Spectabilis. A very rapid grower which produces very large bracts of a glowing carmine purple color. The bracts are larger than those of any other variety; foliage large and covered with hairs. This variety will climb to a height of 20 feet if given a fair chance.

Roses

Large two-year-old plants, each 25c; per dozen \$2.50; extra size plants, each 35c; per dozen \$3.50.

Our list of roses contains only choice standard varieties, all are well known and require no special commendation of their merits. The plants we offer are fine heavy two-year-old stock with strong healthy roots and cannot fail to give entire satisfaction. We advise ordering early as they may be shipped up to March 15th in a dormant condition without any soil about the roots, which gives them a very light shipping weight.

American Beauty. A well known and grand variety; color deep carmine red, deliciously fragrant, flowers large and full.

Belle Siebrecht. A superb variety of recent introduction, color the purest shade of pink; buds long and pointed, foliage all that could be desired, growth vigorous to a degree.

Bride. An indispensable white rose; the most extensively grown of its color.

Bridesmaid. A light pink sport from that old favorite Cath. Mermet; buds very long and pointed, perfect in outline and two or three shades deeper than its parent.

Cath. Mermet. Delicate rosy pink, buds very large and globular; when fully expanded the petals recurve and show to great advantage the delicate creamy shadings at the base of the petals.

Duchess of Albany. The red La France; a grand rose of large size, resembling its parent in every respect save color, which is a very deep pink without any shading.

Dr. Grill. Deep coppery yellow suffused with pink and canary yellow. A fine variety that should be in every collection.

Etoile de Lyon. A magnificent yellow, somewhat similar to Perle des Jardines in color, but of a rather lighter shade. One of the finest golden yellow varieties grown.

Genl. Jacqueminot. A magnificent velvety crimson, one of the finest of all Hybrid Teas of this color; intensely fragrant and fine either in bud or when fully opened.

Homer. Soft clear rose, flowers of medium size very double and freely produced.

La France. The finest of pink roses. Flowers very large and fragrant; the best variety for hedges, etc.

Lauretta. One of the freest bloomers known; in this climate it flowers at all seasons. Excellent for cutting; color a light waxy pink.

Mad. Camille. Pearly pink shading to rose; pretty in bud and very useful as a cut flower.



LA FRANCE

Magna Charta. Clear bright pink, sometimes shaded with crimson; flowers very double, extremely large and of perfect form.

Mad. Caroline Testout. Very similar to La France in color, with very large flowers; the most delicate shade of clear bright pink imaginable.

Mad. Cecile Bruner. The prettiest of all polyantha roses; in color an exquisite salmon pink deepening at the center of the flower.

Mad. Falcot. A very fine variety of a deep apricot yellow shaded with buff; free in growth and bloom, very desirable.

Mad. Lambard. Color deep rose pink, the outer petals shading to crimson; at certain seasons the buds are almost as dark as those of Papa Gontier. A very fine Tea Rose, of strong vigorous growth.

Mad. Welche. A large flower with the outer petals a beautiful clear yellow, the inner ones being of various shades of copper and orange.

Marie Van Houtte. A pleasing shade of straw yellow tinged with pink at the edges of the petals. A very free bloomer and one of the best roses for general cultivation.

Mrs. John Laing. A very beautiful rose of large size; color clear bright shell pink delicately shaded.

Cornelia Cook. An elegant white rose with very long pointed buds, a strong grower with bright clean foliage.

Paul Neyron. Pale soft rose, petals of great substance and building up into a flower of massive proportions, in fact it is said to be the largest rose in cultivation.

Papa Gontier. Carmine crimson with long pointed buds; an elegant rose for cut-flower purposes and everywhere a favorite.

Persian Yellow. One of the Austrian brier roses and although not a large rose it possesses a color which makes it a striking flower, being the richest deepest shade of bright glowing yellow conceivable. It flowers in the Spring only.

President Carnot. A French rose and although of comparative recent introduction it has become a favorite everywhere; it is a strong vigorous grower with bold handsome foliage and very large flowers of a delicate shell pink shaded white at the edges of the petals.

Queen. A lovely rose, color pure white; buds large and finely formed; it shows the center slightly when fully expanded.

Safrano. A grand old favorite with beautiful buds of a deep apricot yellow shading to buff; a strong grower and free bloomer.

Sunset. This rose is much sought after and is regarded as one of the finest yellows grown; the color is a deep shade of orange shaded with saffron.

Vicks' Caprice. The best striped rose in cultivation, and for a Hybrid is a very free bloomer. Color, light pink, broadly striped rose.

CLIMBING ROSES

Beauty of Glazenwood. This rose is also known as "Fortune's Yellow." Color, pink with shadings of yellow and copper. Flowers semi-double and borne in great profusion.

Cherokee (Single.) One of the most beautiful of all climbing roses, the flowers are single; pure white in color, with a mass of yellow stamens in the center; the contrast between the two colors is unique and plants in bloom always elicit expressions of admiration.

Cloth of Gold. A grand yellow climbing rose, fully equal to Marechal Niel in size but one or two shades lighter in color; it is an exceedingly vigorous grower and free bloomer.

Crimson Rambler. This climbing rose, imported to England from Japan some two or three years ago, has become very popular. The flowers are borne in great clusters completely covering the plant. Color is a peculiar shade of crimson.

James Sprunt. A strong growing sort; color deep red with velvety shadings.

La Marque. This variety is unquestionably the freest bloomer and strongest grower of all the climbing white roses, and is as handsome in its fully developed state as in the bud form.

Marechal Neil. The yellow of all yellow climbing roses; color the deepest shade, flowers large and globular and deliciously fragrant. No collection is complete without a plant of this variety.

Mary Washington. Flowers in clusters, nearly pure white in color; growth vigorous, fine for covering trellises or porches, especially when a rapid growth is desired.

Pink Rambler. One of the best of all the Rambler family; color, pink shading to rose. Extra.

Reve de Or. Sometimes referred to as the climbing Safrano; color deep coppery yellow, shaded with rosy buff, flowers are the counter-part of La Marque in form varying only in color; a very profuse bloomer, foliage the best of any yellow climber we know of.

Reine Marie Henrietta. The finest of all the red climbers, being a vigorous grower and producing very large flowers of a deep cherry red color.

Yellow Rambler. A very vigorous grower with flowers of a pleasing shade of yellow, borne in immense clusters and a good companion to the other varieties of the Rambler family.

CAMPANULA ELEGANS

A handsome new Campanula, native of Siberia and regarded as one of the finest in existence; it forms tufts twenty-four to thirty inches high and produces many long spikes of large bell shaped drooping flowers of a beautiful purplish blue. It belongs to the same family as the Canterbury Bell, but greatly exceeds it in point of beauty; it is useful for cut flowers or for bedding purposes.

Each 20c; per dozen \$2.00.

Carnations

We have an immense stock of these popular favorites and in addition to the two superb varieties mentioned below we can supply all the various colors; as scarlet, crimson, striped, etc., and in ordering, please state colors preferred.

Each 10c; per dozen \$1.00; per 100 \$6.00



LOS ANGELES

Los Angeles. (See cut.) A pure snowy white of perfect form, rich clove fragrance and enormous size. It is a free and healthy grower and altogether the largest and finest white in cultivation.

Corbett. A fine companion to the above, in color a delightful shade of pure salmon pink, exquisitely perfumed. Flowers very large, plants free in growth and flowering qualities.

Geraniums

The following set of novelties includes the very cream of recent introductions in Geraniums. They are with few exceptions the productions of Bruant the celebrated French grower, and contain some startling colors, particularly in the Aureole or Corona section, wherein the flowers have a distinct center zoned or edged with another color, after the manner of many Pelargoniums. The flowers and trusses are immense; the colors of all are distinct and beautiful.

FIVE GRAND SINGLES

Each 20c; set for 90c

Bellophon. Pure rich scarlet in its deepest tone, flowers and truss enormous in size, borne on strong rigid stems well above the foliage, very fine,

Chaucer. A distinct shade of bright cerise; flowers very large, circular in form, very beautiful.

Crabbe. Rich cherry red, truss immense reaching six inches in diameter, perfect in all its characteristics.

Madame Alcide Bruneau. A very striking sort; the center is a rich shade of orange salmon, zoned with white.

Southey. Pure white center, zoned with rich vermillion; the white extends into the two upper petals and at the union of the two colors the whole is suffused with crimson.

SEVEN SUPERB DOUBLES

Each 20c; set for \$1.25

Dr. Despres. Color, bright violet marked with vermillion on the upper petals, lower petals slightly marked with scarlet. Flowers and truss very large and perfect in form.

De Quierelle. A rich shade of violet purple slightly marked with white at the center. A very desirable sort.

Jean Lahor. The flowers and truss are large; color a commingling of various shades, the edge of the petals is generally red or vermillion shading to violet at the center.

Madam T. Noisette. One of the finest introductions; flowers a very delicate and beautiful shade of rosy peach suffused with orange at the center, trusses large on strong stiff stems.

Thomas Meehan. Bright pink, the upper petals marked with orange; trusses large and composed of faultlessly perfect flowers, remarkable alike for size and color.

Triomphe de Nancy. A double aureole geranium with enormous flowers; in color a peculiar shade of carmine red, with a distinct white center.

Vera Vend. This might be called a striped geranium; the ground color is white distinctly streaked and marked with red. Flowers large and striking.

IVY LEAVED SORTS

Each 15c; set of six 75c

Souv. de Charles Turner. (See cut.) One of the finest of the ivy leaved section; color a rich shade of salmon pink inclining to scarlet, the upper petals distinctly splashed with maroon. The individual flowers are fully two and one-half inches in diameter, very fine.

Charles Monselet. Intense rose, flower of medium size and very free. Excellent for hanging baskets or bedding.

Incomparable. A very large perfectly double flower; color the deepest and brightest shade of rose, the finest of its color; distinct in every way.

Jean de Arc. The best nearly pure white in cultivation, occasionally suffused with pink.

La Foudre. Rich orange scarlet, flowers very large and double, the best of its color grown.

Ryecroft Surprise. A seedling from Souv. de Chas. Turner of about the same form and habit, differing only in color, which is a beautiful and distinct shade of salmon rose.

THREE USEFUL OLD VARIETIES

Each 10c; per dozen \$1.00

Bruanti. Light scarlet, flowers large and semi-double; one of the pioneers of the now well known Bruant race, excellent for bedding or for pot culture.



SOUV. DE CHARLES TURNER

Mount. of Snow. The best fancy foliage variety grown; leaves deep green beautifully margined with silvery white; grown more for its foliage than for its flowers, the latter being single, scarlet.

S. A. Nutt. Still one of the best dark geraniums; color a deep glossy crimson scarlet, trusses large and of perfect form.

Alternanthera

These are foliage plants of great usefulness for carpet bedding, edges of beds, etc. Being half hardy plants and therefore subject to frost, they require a slight protection during winter. We offer them in two of the best varieties, viz: Aurea nana, a handsome dwarf yellow; Parychoides major, the best marbled-red grown. Ready April 1. Strong young plants, per dozen 25c; per 100 \$2.00.

Amaryllis

These gorgeous Summer flowering bulbous plants are more largely grown every year. They do well either as pot plants or grown in the open ground and offer a remarkable diversity of colors, including all shades from scarlet to deep crimson. The individual flowers are very large, frequently reaching a diameter of eight inches. Each 25c; per dozen \$2.50.

A bouquet of fair quality costs not less than 50c and lasts a few days; a fine Dahlia costs from 20c to 50c and is a perpetual bouquet from April until November. Which is the cheaper?

Anemones

Queen Charlotte. A new hybrid of German origin, introduced last year, being the result of a cross between *Anemone Japonica Alba* and *Anemone Japonica Rosea*. The flowers are very large, measuring four inches in diameter, are semi-double in form and have a beautiful, soft, silvery pink color, somewhat approaching that of the well known La France rose. The growth is very vigorous, the flowers being borne in large whorls on stems three to four feet high and produced in lavish profusion throughout the late Summer and early Autumn months. This superb hybrid is the finest introduction in hardy plants of late, and is one which has come to stay. Ready April 1st. Each 25c; per dozen \$2.50.

Anemone Japonica Alba. The Japanese Wind Flower, blooming in Autumn in great masses. Flowers pure white with a yellow center. This is one of the handsomest of all Fall flowers, and is excellent for decorative purposes and for cutting. Strong young plants, each 20c; two-year-old plants, each 25c.

Asparagus

Asparagus Plumosus Nanus. This plant is certainly one of the most decorative plants in cultivation and one of the easiest to grow; its finely cut foliage and broad flat fronds make it the equal of the finest ferns. Young plants in 3-inch pots, each 25c; 4-inch pots, each 35c.

Asparagus Sprengeri. A new introduction in the ornamental varieties of *Asparagus* and one which has already found general favor with all who have grown it. It differs from the preceding variety in its trailing habit and the bright glossy green color of its leaves. One of the finest plants for hanging baskets or for growing in pots to place in jardineres. It lasts indefinitely and its culture is exceedingly easy. Small plants, each 15c; specimen sizes from 50c to \$1.00.

New Giant Daisies

(*Bellis Perennis Flore Pleno Maxima.*)

A new giant race of Daisies remarkable for their enormous flowers, large foliage and exceedingly vigorous growth. The flowers often measure two inches in diameter or more than double the size of the well known older sorts. For effective dwarf borders daisies have but few equals, they delight in a rich moist soil and well repay any extra attention bestowed upon them. We offer them in three distinct colors as follows, pure white, deep rose, rose and white. Ready February 15th. Per dozen 25c; per 100 \$2.00.

Helianthus

Helianthus Multiflorus. The double perennial sunflower, quite distinct from the annual kinds and deserving of widespread cultivation. The flowers are a deep golden yellow color, perfectly double and are borne on long rigid stems. They keep well when cut and are therefore very useful for bouquets. Ready February 15th. Each 20c; per dozen \$2.00.

Fuchsias

We offer a list of the best varieties only. Each 15c; large plants 25c.

Phenomenal. The largest and finest of the double purples.

Storm King. A giant among the double whites; a great favorite.

Mrs. E. G. Hill. A very free bloomer; double white.

Pres. Gunthener. Double purple, streaked with crimson; flowers large and handsome.

Puritan. A snow-white double of medium size; a free bloomer.

Black Prince. An excellent single flower; corolla deep crimson rose; sepals spreading.

Bulgaria. Corolla blackish-purple, sepals scarlet; choice.

Lord Byron. Flowers in clusters; scarlet corolla, pink sepals.

M. C. Waite. One of the best and largest singles; corolla purple, sepals white.

Wave of Life. A variety with golden foliage, flowers blackish-purple.

Riccartoni. A veritable gem, native of Guatemala; flowers scarlet.

Heliotropes

Lemoines Hybrids. There is nothing finer in the way of heliotropes than these new giant varieties; the plants are remarkable for their vigorous growth and enormous trusses of bloom, frequently measuring fifteen to eighteen inches in diameter, the individual florets in the truss also being extra large. Colors include all shades from lilac to deepest purple. Each 20c; per dozen \$2.00.

Queen Marguerite. A very fine new heliotrope, belonging to the foregoing section, the trusses are very large, the color is deep blue; the center of each floret being relieved by a large white eye. Very vigorous in growth but dwarf and compact in habit, a superb variety. Each 20c.

Heliotropes. Older kinds in different shades of color, both light and dark. Each 15c; per dozen \$1.50.

Hibiscus Chinensis

Double Crimson. A handsome flowering shrub, suitable for planting in lawns or wide borders where its large perfectly double flowers show to good advantage. Strong plants each 25c.

Hollyhocks

These useful old fashioned plants have been greatly improved; the strain we offer (Chater's Prize) is unexcelled; the flowers being very double and extra large in size. Mixed colors, each 15c; per dozen \$1.50.

Honeysuckle

A very useful climber with fragrant yellow flowers, fine for covering fences, sheds, etc. Young plants, each 20c; large plants, each 25c.

Hydrangeas

These universal favorites are very easily grown, they need a shady position and plenty of moisture, the variety we offer is *Hortensis*. In soil containing much iron the truss changes from pink to a beautiful blue; the fact of hydrangeas changing color in this manner has led to a great deal of misconception, many persons believing the blue to be a constant type, which of course is not the case. The blue in hydrangeas may be also obtained by digging iron filings into the soil around the roots of the plants.

Lathyrus Splendens

A grand native climber indigenous to the Peninsula of Lower California, covered during Spring with beautiful crimson flowers in clusters of from ten to twelve; the color is that deep shade of velvety red seen in the rose *Gen. Jacqueminot*; the flowers resemble Sweet Peas in form and are produced in such quantities as to completely cover the plant. It is a true perennial and increases in vigor and beauty each year. A plant in full bloom when once seen is not easily forgotten. Our stock is the true *Lathyrus Splendens* and not that worthless kind *Lathyrus Californicus* offered by so many nurserymen. Provide a trellis for it to climb on and plant in a sunny place; it endures several degrees of frost without injury. Each 25c.

Lemon Verbenas

This plant is too well known to need description. Strong plants, each 25c.

Marguerites

Burki's Giant Yellow. A great improvement on the old yellow marguerite, *Etoile de Lyon*; flowers much larger and produced in endless quantities; color, deep lemon yellow. Very useful for cutting. Each 10c; per dozen \$1.00.

Grallert's White. A fine companion to the above; flowers large and pure white. The flowers last well and are simply indispensable where cut flowers are required. Nothing easier to grow than Marguerites. Each 10c; per dozen \$1.00.

Papyrus Antiquorus

The true Egyptian Paper Plant, suitable for a moist sunny situation. It will not stand much frost and should be protected during severe weather. Its tall feathery appearance makes it a very ornamental plant. A fine effect may be produced by planting it in conjunction with *Cannas* and *Caladiums*. Strong young plants, each 20c; large plants, each 35c; extra large clumps, each 50c and 75c.

The new *Dahlia Mrs. J. P. Jones* is quite the finest of its color out. Don't miss it.

Petunias

For effective bedding and a continuous display of bloom throughout the Summer months there are few plants to equal *Petunias*. They are of easy treatment, requiring little or no attention beyond an occasional watering, and produce flowers in lavish profusion from March until frost comes.

The strains we offer are the best procurable; all plants sent out are healthy pot grown stock with good roots which are ready for immediate action. They may be planted at any time after January 1st.

Ruffled and Fringed Giants of California. (Single) (See cut.) The grandest strain in existence, gigantic in size with beautifully varied colors. Our selection of these is very fine, comprising the best and most distinct shades and colors, as, crimson, lavender, pink, striped and others. Everyone with a square foot of garden should try them. Each 10c; per dozen \$1.00.

Double Fringed. Very double with beautifully fringed flowers. A selection of the best varieties grown. Each 15c; per dozen \$1.50.



RUFFLED AND FRINGED GIANTS OF CALIFORNIA

Poinsettias

The bright scarlet bracts produced at Christmas by these, render them one of the most desirable ornamental plants blooming at that season. They should be planted where there is the least danger of frost, or they may be grown in boxes and removed in doors on the approach of cold weather. Strong plants from 2-inch pots, each 15c; 4-inch pots, each 25c.

Rudbeckia "Golden Glow"

This newly introduced plant has proved to be one of the best and most useful perennials ever sent out; the flowers are a rich golden yellow, approaching a chrysanthemum in size and are simply invaluable for cut flowers. Young plants put out in the Spring attain a height of six to eight feet by August and September and produce great masses of flowers throughout the Autumn months. We recommend this plant to everyone: it never fails, under fair treatment, to give perfect satisfaction. Each 15c; per dozen \$1.50.

Snail Vine (Phaseolus Caracalla)

An elegant climber of rapid growth well adapted for covering trellises, porches, etc. The flowers are a creamy white shaded to deep lavender which gradually changes to yellow as the flowers mature. We highly recommend this vine for general planting; it does best in a rich soil and a warm sunny situation. Large plants from 4-inch pots, each 25c; smaller, each 15c.

Solanum Wendlandii

This is one of the grandest climbing plants in cultivation, the individual flowers are about two inches in diameter and are of a beautiful French lavender color produced in large clusters often eighteen inches across. The leaves are a bright glossy green and make a fine contrast to the large clusters of bloom, it can also be easily flowered in pots or boxes. Each 25c.

Statice Latifolia

A very useful plant with flowers similar to Gypsophila but more lasting, and having large ornamental green leaves. Excellent for mixing with cut carnations or for general use in making bouquets, as it lends a very graceful, feathery appearance. Strong two-year old-plants, each 25c; smaller, each 15c.

Tritoma

The old fashioned Torch Lily or Red Hot Poker; a fine thing for a lawn specimen. Each 25c.

Umbrella Plant (Cyperus Alternifolius)

This is an extremely useful house plant, the easiest grown and most satisfactory plant for this purpose we know of. Strong plants from 5-inch pots, each 35c; smaller, each 25c.

Verbenas

There are few plants more desirable for bedding purposes than Verbenas, affording as they do a bright and lasting mass of color during the greater portion of the year. The varieties we offer are of sterling worth, particularly the new variety we sent out last year under the name of Howard & Smith's Scarlet, a variety which is by all odds the finest scarlet grown. The unprecedented demand we had for this novelty last season and the unqualified satisfaction expressed by customers who grew it, has led us to propagate a large stock for present Spring delivery, thus enabling us to offer it at a greatly reduced price which places it within the reach of everyone. All plants are fine pot grown stock which are superior in every way to plants from flats or the open ground.

Mrs. Cleveland. A fine pure white, with an extra large truss. A free and continuous bloomer; the best white, Per dozen 50c.

Beauty of Oxford. A rose pink of immense size; the best of this color in the mammoth class. Per dozen 50c.

Howard & Smith's Scarlet. This variety, of our own raising, is one of the most magnificent verbenas ever sent out. The color is an intense velvety scarlet without the large circular white eye prevalent in scarlet verbenas generally. For massing it is unsurpassed, producing a vivid sheet of color. The individual florets are of immense size and borne in large bold trusses. Per dozen 75c.

Salvia Splendens

This variety is without exception one of the finest bedding plants grown, it is effective in almost any part of the garden and may be used as edgings or be planted in masses. The innumerable spikes of dazzling scarlet flowers it produces from March to October makes it a prime favorite everywhere. As an edging to Dahlia or Canna beds it is unequalled as it associates admirably with plants of taller growth; it ranges from three to four feet in height and at all times during the Summer and Autumn months it is literally smothered with bloom. Each 10c; per dozen \$1.00

Salvia Leucantha

A fine companion to the above variety, in color a distinct shade of blue; flowers produced on long slender

spikes and in lavish profusion. This variety planted in conjunction with the preceding sort produces a very striking effect, the scarlet and blue spikes of bloom intermingled, bring out a strong color contrast but, at the same time, the colors harmonize well. Each 10c; per dozen \$1.00.

We make a specialty of shipping cut flowers, and by our careful system of packing they can be safely sent for long distances without any risk whatever. Our customers throughout Arizona, New Mexico, and Texas will find this a great convenience; all orders will be promptly forwarded, lightly packed so as to reduce express charges.

Ferns and Palms

There are but few plants that excel Ferns and Palms for beauty and gracefulness. We have a large stock of various species but grow the following in quantity, as they are all good sorts and such as an amateur would find no difficulty in bringing to perfection.

Adiantum Cuneatum. The true "Maiden Hair" fern, one of the most delicately beautiful of all ferns; it stands house culture well and is probably more sought after and admired than any other kind. Fine 4-inch pot plants, each 35c; 6-inch pot plants, each 75c.

Adiantum Capillus Veneris. The native wild Maiden Hair Fern. A handsome species which is simply invaluable for rockeries, hanging baskets, etc. Each 25c to 50c.

Adiantum Rodophyllum. A veritable giant among Maiden Hair Ferns; stem a glossy black color, pinnae very large and a beautiful light yellow color. Each 35c.

Adiantum Pubescens. A very desirable sort, of compact growth, the young fronds prettily tinted rose, turning to deep green when fully developed. Each 25c.

Cyrtomium Falcatum. A hardy sort with broad palmate pinnae of a deep glossy green color. Very distinct and desirable for pot culture or for planting outside. Each 25c.

Nephrolepis Exaltata. The well known "Sword Fern." A durable and easily grown species, fine for indoor cultivation or for a sheltered position in the open ground. Strong plants, each 35c; larger 50c.

Nephrolepis Bostoniensis. This elegant fern is a general favorite and may be regarded as one of the best of all sword ferns; the fronds are broad, very long and have a graceful drooping habit. It is especially adapted for use in hanging baskets, wall pockets or pots. Young plants, each 25c; larger, each 50c to \$1.25.

Pteris Serrulata. This variety is especially adapted for rockeries or planting in sheltered positions. Each 25c.

Pteris Tremula. (See cut.) A very strong growing fern, with broad handsome fronds which attain a height of three feet; it is one of the easiest to grow and does well indoors or out. Fine young plants, each 25c; larger, each 50c to \$1.50.



PTERIS TREMULA

PALMS

Corypha Australis. An Australian species and one of the handsomest of all fan palms. The petioles or leaf stems are heavily edged with sharp black spines. Foliage bright glossy green. It is hardy in sheltered locations and will endure a few degrees of frost. Young plants showing character leaves, from 3-inch pots, each 25c.

Cocos Plumosa. A very graceful species from Brazil; in fully developed plants the leaves attain a length of fifteen feet and are prettily arched. It is hardy in protected situations outside, but is more useful for greenhouse culture. Each 50c.

Kentia Belmoreana. This is everywhere acknowledged as the best and most useful palm in existence; for house culture it has no substitute. The fronds are prettily divided and arched; it will grow and do well with very little light which makes it invaluable for indoor or conservatory decoration. Strong young plants, each 50c; specimen sizes, each \$1.25 to \$2.50.

Latania Borbonica. This species is widely grown and is indispensable as it is of rapid growth and easy culture. The foliage is fan-shaped and bright glossy green. Strong plants from 6-inch pots, each \$1.00.

Phoenix Canariensis. A very handsome species and rapid grower belonging to the date family, excellent for outdoor planting, or it may be grown in pots for house culture. Young plants, each 25c; specimens 75c to \$1.50.

Ptychosperma Alexandrae. A desirable species, somewhat rare in cultivation. It much resembles a Kentia in general appearance and may be planted out doors in frostless localities. Strong plants, each 50c.

HOWARD & SMITH

NURSERYMEN



C. D. EDELCACTUS

CACTUS DAHLIA JOHN ROACH

C. D. KEYNES WHITE

1121 South Flower Street

1122 South Figueroa Street

LOS ANGELES, CAL.